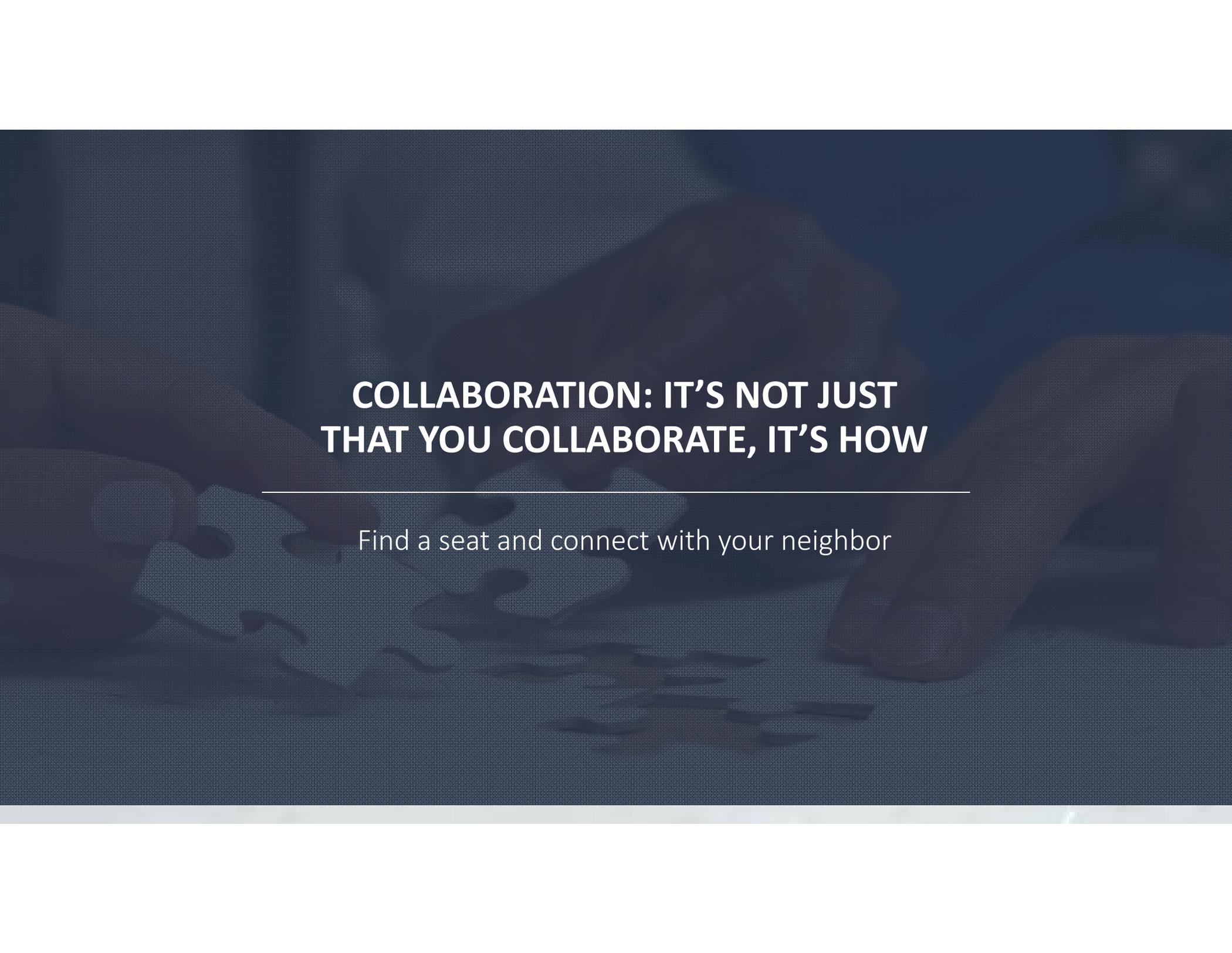


# Welcome!

## Collaboration: It's Not Just That You Collaborate, It's the Way You Collaborate

**2017 Forum Annual Conference**

**#ForumCon17**



## **COLLABORATION: IT'S NOT JUST THAT YOU COLLABORATE, IT'S HOW**

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Find a seat and connect with your neighbor

# Getting Started: Collaboration is Action



**Turn to the person on your left**

**What was your first job, and what's one thing you learned?**



**Turn to the person on your right**

**What is one skill, experience or personal value you bring to your work? How?**



**Find someone across the table**

**Why do you do what you do?**

# Design Process

October 2015 : GEO's  
Collaboration Conference  
Several consulting groups  
supporting nonprofit and  
philanthropic collaborations  
gathered to share on our work  
and lessons learned

May 2016: GEO's  
Annual Conference  
The group reconvened to co-  
create a set of guiding  
principles for collaborations  
occurring in the philanthropic  
environment

October 2016-May 2017  
We continued to virtually  
convene to iterate on these  
principles and share what we  
were learning from our partners  
with one another

Today

We're sharing these with you  
today to gauge your reactions  
and discuss bringing these home

Next

Launch principles publicly  
with partners



Community  
Wealth Partners  
A Share Our Strength Organization



Arabella  
Advisors



# Seven Ethical Principles to Collaboration in the Social Sector

1. Each collaboration should aim to achieve a clear social good. Collaboration is not self-justifying.
2. How we collaborate is as important as the goals we seek to accomplish. While it is important to have a goal, considerate and values-driven process matters in collaboration. The ends do not justify the means.
3. The social currency, trust and relationships that evolve as part of a collaboration are just as important as — and play a critical role in contributing to — the programmatic outcomes a collaboration seeks to achieve.
4. Collaborations should seek to elevate voices from the affected individuals/communities and provide space for their leadership.
5. Participants in collaborations should acknowledge power differentials and prioritize an active approach to dealing with them.
6. Collaboration carries explicit and implicit costs. The principle of equity should guide resource allocations, including, where appropriate, compensating for participation.
7. Reflection and learning are deliberate acts to ensure that a collaborative is living its values and best serving the membership, the community, and the stated goal.

# What Do You REALLY Think: Getting Into the Principles

	Group 1	Group 2
Round 1	Identify one principle that really excites you	Identify one principle that makes you nervous or you don't understand
	<p style="text-align: center;"><b>Discuss in your group:</b></p> <ul style="list-style-type: none"> <li>• What excites you or makes you nervous?</li> <li>• Is there an example/story that exemplifies this principle?</li> </ul> <p style="text-align: center;"><b>Capture thoughts on Flip charts</b></p>	
Round 2	Identify one principle that makes you nervous or you don't understand	Identify one principle that really excites you
	<p style="text-align: center;"><b>Discuss in your group:</b></p> <ul style="list-style-type: none"> <li>• What excites you or makes you nervous?</li> <li>• Is there an example/story that exemplifies this principle?</li> </ul> <p style="text-align: center;"><b>Capture thoughts on Flip charts</b></p>	
Round 3	General Report Out on Key Insights/Thoughts	

# How You Can Get Involved



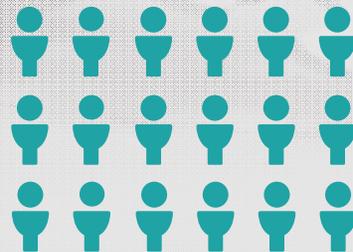
- **Discuss** these principles with neighbors at your table



- **Be part of the official launch** following the conference



- **Consider** how the principles might be used in your membership groups
- **Share** these principles with your members via your blog and newsletters and **encourage** your members to apply them



- **Engage** your members in problem-solving and lessons learned on values-informed collaboration and what you might add as core values for your group

# Thank you!

Please enjoy the Heart, Mind and Body Break.  
Collaborative Hubs begin at 3:30